



# Our global clients in your industry





# **About Grant Thornton**

A global network of professionals providing audit, tax and advisory services in 147 countries. Whether your business has domestic or international aspirations, Grant Thornton can help you to unlock your potential for growth wherever and whenever needed.

### **Our Global Clients Include**



of Forbes 100



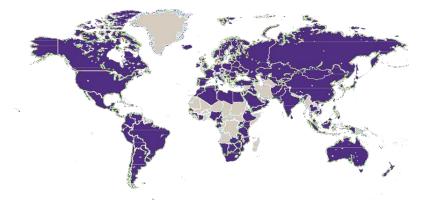
FORTUNE Global



S&P Europ



**FTSE**100



### **Global Quick Facts**











Our International Business Centers (IBCs) are the gateway to all resources throughout the global organization.

Each centre is led by a partner who manages referrals, co-ordinates multi-member firm pitches, identifies the experts and services required and helps to speed up cross-border pricing decisions. Involving an IBC director helps the lead firm meet client needs as they expand across borders.



# Spotlight on Grant Thornton Bahrain



# **Our People**



160+ employees



9 Partners



Directors and Senior Managers



Nationalities Nationalities



**50%**Expert Bahraini
Workforce



**40%**Professional positions held by women

# **2,000+ clients** across the following industries



**Manufacturing Sector** 







Energy



Fina





Education



Hospitality & Tourism



Real Estate

# **Our Brand Promise**



We care about people and relationships
We make business personal



We are more agile
We work at the pace that matters. Yours.



We value different perspectives.
We value diverse perspectives.



We show the way
We don't predict the future. We help you shape it.



We keep a sharp focus on quality
We are committed to delivering consistently high quality.

As a global organization, we focus on providing the best-in-class services designed to deliver real value and support investor confidence.

We use the same tools, methodologies, training and standards across geographies to ensure consistency and cohesion. Our scale and depth mean we have credible teams in all jurisdictions



Did you know?



Over 80% of clients rate us as world-class in the areas that matter most to them.



# Services we offer

Our experience spans a variety of sectors, enabling us to tailor our inter-disciplinary expertise to the unique needs of the manufacturing industry.

Our culture of collaboration and respect enables us to provide you with a seamless experience.



- Financial assurance
- Non-financial assurance
- Financial accounting and advisory solutions
- Sustainability (ESG)
- Additional services

### Technology Advisory

- Governance
- Technology modernization
- Cyber strategy and transformation
- · Cyber resilience
- Cyber governance, risk and compliance
- Cyber defense
- Data Privacy

### Risk Advisory

- · Internal audit services
- Governance, risk and compliance
- Environmental, social governance
- Forensic advisory
- Business process transformation
- · Human capital advisory

## Growth Advisory ·

- · Business consulting
- Business restructuring
- Deal advisory
- Transaction support services

### Tax Advisory

- · International taxation
- Corporate Income Tax (CIT)
- Excise tax
- Value Added Tax (VAT)
- Custom matters
- Other services

# Business Process Solutions

- Managing end-to-end financial accounting services
- Financial reporting advisory
- Bookkeeping and financial accounting
- Interim financial controller support and loan staffing
- Human capital solutions

# Corporate Compliance - & Regulatory Advisory

- Company formation and secretarial works
- Business restructuring
- Liquidation support
- Preparation of legal documents and contracts
- Legal compliance
- Due diligence





# Key market trends: Local & Global Challenges

### **Global Trends**

- 81% of time to market reductions can be achieved by using new technologies such as cloud, digital twins and agile engineering
- 90% of industrial customers see clear benefits in digitized B2B sales processes leading to a potential profitability increase.
- 60% of the revenue of industrial companies will be generated by services in the next five to ten years.
- 75% of industrial CEOs are upskilling their workforce for the future labor market due to the shift to autonomy and electrification
- ESG and Sustainability-ESG landscape is ever evolving, it aims to serve as a valuable tool for companies starting their reporting journey with the aim of creating reliable, informative, and comparable reports.

### **Domestic Trends**

- 14.1% of national real GDP in 2022 with a total output of BHD 1.9 billion was from the manufacturing sector which is the second-largest non-oil sector in Bahrain.
- Excise Tax is applied on the following product categories: Tobacco and its derivatives e.g., shisha, etobacco, cigarettes, pipe tobacco etc., Carbonated drinks and Energy drinks.
- Alba Line 6 Expansion project With Line 6 Expansion Project, Alba has evolved to become the world's largest aluminium smelter ex-China with a production capacity of more than 1.62 million mtpa (2023).
- Certificate of Origin (CoO): For boosting regional manufacturing growth, KSA has allowed custom duty
  refund by producing the Proof of Origin report to the Saudi Customs authority. It really gives an
  competitive edge to the GCC manufacturers to remain competitive and have the advantage over global
  suppliers.
- Takamul / ICV: In-Country Value Certificate can be used to have the preferential treatment of while
  Participating in Government tenders within Bahrain or KSA and also to have the similar treatment of
  Bahraini goods same as Made in Saudi.
- Tamkeen Programs As the adoption of Industry 4.0 technologies and the move towards digitalization in Bahrain's manufacturing sector accelerate, opportunities will open for professionals who are skilled in advanced technologies and Big Data analytics. Tamkeen is very much supportive for the manufacturing sector which stands on the brink of transformation. Let's rise to the challenge together.
- Bahrain is witnessing a significant improvement in the industrial and manufacturing sector due to a wide range of infrastructure and development projects being supported directly by the government as well as through the GCC Development Programme, like <u>Salman Industrial City</u> etc.
- ESG and Sustainability CBB has released the Environmental, Social, and Governance (ESG) requirements module on the 5th of November 2023. This module is directed at all listed companies, banks, financing companies, insurance firms, and category 1 and 2 investment firms, providing them with quidelines on the reporting requirements for the environmental, social, and corporate governance factors



# **Our industry-specific solutions**

Our approach to requirements is always custom developed and strategically prepared based on the specifics of the situation and client expectations. This ensures that we deliver the maximum value at the most cost-effective fees and within the required timelines.

Service Type		Get	Set	Grow
	Humanizing change and transforming teams	Improve net better off and Innovate to increase capacity.	Build an agile culture	Build an agile organization with optimization
	Certificate of Origin (COO)	Get the hassle-free export to KSA.	Remain competitive in the market and cost effective	Grow your profitability and market presence
	Excise Tax	Address the necessary requirements of excise	Be compliant with the land laws	Increase your business ratings and be an efficient entity.
( P)	Human + Machine	Reduce technology's burden through optimization and automation	Build the foundation for future technology value	Be the part of Digitization reforms and accelerate your growth
	Technological Advancement	Drive Innovation and new methods to align with latest developments in the industry, use of AI, Machine learning.	Increase efficiency and productivity	Be a trend setter and use latest innovative tools for data storage, engineering and collaborative tools
	Takamul (ICV)	Get an advantage of preferential treatment	Increase the footprints in KSA market & Government participation	Grow your business with TAKAMUL certification by participating in Government tenders within Bahrain and KSA market.
	ESG and Sustainability	Strategy development and Governance.	Perform Social responsibility for a better tomorrow.	Get the correct certification by Identifying GAPS in ESG governance and reporting requirements.

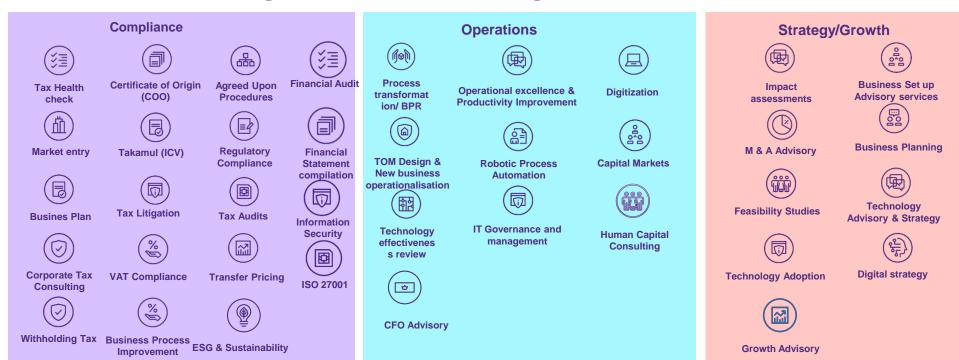




Shashank Arya Industry Expert Director. Tax Advisory

# **Grant Thornton**

# Abdulaal GT Business Consulting Services-Manufacturing Sector



### **Our Service Lines**

Tax Advisory Risk Advisory **Technology Advisory** 

**Business Process** Solutions

Audit & Assurance

Corporate Compliance & Regulatory Advisory Services



Aviation



Education

Growth Advisory



Energy



Finance



**FMCG** 



Healthcare





**Industries We Serve** 

Hospitality & Tourism

Manufacturing

Real Estate



# **Our Local Credentials**



Westpoint Home (Bahrain) W.L.L.

Audit and Assurance | Technology Advisory



**Gulf Fiber Glass** Factory W.L.L.

Tax Advisory



Bahrain Flour Mills Co. B.S.C. (c)

Risk Advisory

**WIRES** 

Wires International

Co. W.L.L.

Audit and Assurance |

Growth Advisoru



City Glasses B.S.C. (c)

Audit and Assurance | Growth Advisory | Tax Advisory



Universal Rolling W.L.L.

Audit and Assurance | Growth Advisory



Saeed Fakhar Trading Co. B.S.C. (c)

Audit and Assurance Growth Advisory



**BFG** International (Bahrain)

Audit and Assurance | Growth Advisory Tax Advisory



United Paper

Industries B.S.C.

Audit and Assurance l

Risk Advisory | Tax Advisory

Gulf Aluminium Rolling Mill Co. B.S.C. (c)

> Growth Advisory | Tax Advisory





Lauscha Fiber Bahrain International W.L.L.

Audit and Assurance



Midal Cables

Company Ltd.

Audit and Assurance |

Growth Advisory

Company W.L.L.

Risk Advisory | Growth Advisory | Tax Advisory

Awal Ready Mix Concrete Awal Gulf Manufacturing Co. B.S.C. (c)

AWAL GULF

Tax Advisory



Awal Dairy Company W.L.L.

Tax Advisory



Kingdom Asphalt Group

Audit and Assurance



Ameeri Industries W.L.L.

Audit and Assurance



# **Our Local Credentials**



Bin Mahmood Holding B.S.C. (c)

Audit and Assurance



Middle East Recycling Co. W.L.L.

Audit and Assurance | Growth Advisory



Bahrain Flour Mills Co. B.S.C. (c)

Audit and Assurance



Bahrain Water Bottling and Beverages Co. W.L.L.

Risk Advisory



JGD Manufacturing W.L.L.

Audit and Assurance | Growth Advisory | Tax Advisory



CPIC Abahsain Fiberglass W.L.L

Tax Advisory



Shafiq Glass and Art Frames Centre W.L.L.

Audit and Assurance | Risk Advisory



Bahrain Steel B.S.C.C. E.C.

Tax Advisory



Madem Gulf Industries W.L.L.

Tax Advisory



Sulb Company B.S.C. (c)

Tax Advisory



Kimberly Clark Regional Services (Bahrain)

Tax Advisoru



Ahmed Mansoor Al A'ali B.S.C. (c)

Tax Advisory



Bahrain Alloys Manufacturing Co.

Tax Advisory



Imerys Al Zayani Co. W.L.L.

Tax Advisory



Gulf Power Beat W.L.L.

Tax Advisory



Deeko Bahrain W.L.L

Risk Advisory



Golden Star H&L W.L.L.

Tax Advisory

# Our Leadership Team



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# TRANSFORM the way you GROW









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